

## **Historic, archived document**

Do not assume content reflects current scientific knowledge, policies, or practices.

## **SPECIAL DISCOUNT**

(Owing to scarcity of roses this coming season, we will allow the special discounts shown below only to customers who have bought one or more lots of rose bushes from us in the past five years).

20% Discount from attached list, where order and remittance sent in during July, 1937.

15% Discount from attached list, where order and remittance sent in during August, 1937.

10% Discount from attached list, where order and remittance sent in during September, 1937.

**AT LEAST 50% OF AMOUNT MUST ACCOMPANY ORDER.**

**SHIPMENT ANY TIME FROM JULY 15TH, THROUGHOUT SEASON.**

**PRICES ON ATTACHED LIST GUARANTEED AGAINST DECLINE.**

**Waxahachie Nursery Company  
WAXAHACHIE, TEXAS**

# Waxahachie Nursery Co

WAXAHACHIE, TEXAS

Established 1898

## Wholesale Price List

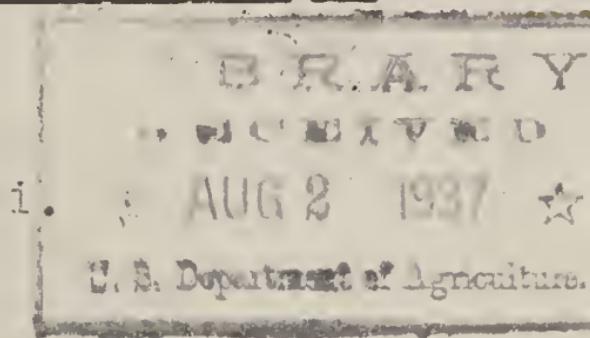
FALL 1937

### IMPORTANT INFORMATION

A crop of roses, less than one-half the normal crop in Texas, is going to cause much higher prices, and a real shortage in roses long before the 1937-1938 season is in full swing. Prudent merchants and dealers will place their orders early.

Sec. 562, P. L. & R.  
U. S. POSTAGE  
PAID  
Waxahachie, Texas  
Permit No. 25

U. S. Depart. of Agric.  
Wash., D. C.





# BUSH ROSES

\* Indicates Cut Flower Varieties.

VARIETY	DESCRIPTION	PRICE EACH		
		No. 1	No. 1½	No. 2
Agnes	Pale amber, fully double, very hardy	20c	16c	13c
Abol	Ivory white, long stem, good keeper	19c	16c	13c
*American Beauty	Large rose red, persistent bloomer, hardy	19c	16c	13c
Ami Quinard	Almost as black as Nigrette; fine dark red	19c	16c	13c
Antoine Revoire	Rosy flesh, shaded and edged carmine	19c	16c	13c
Austrian Copper	Coppery red, tinged yellow, hardy anywhere	19c	16c	13c
Autumn	Rich yellow, suffused rich brown, russet red	20c	17c	14c
Bessie Brown	Yellowish white, very double, strong grower	19c	16c	13c
Betty Sutor	Two-tone pink, free flowering; vigorous	20c	17c	14c
Betty Uprichard	Salmon pink; carmine, with coppery sheen	19c	16c	13c
*Briarcliff	Rose pink, long stems, cut flower variety	19c	16c	13c

## CHOICE VARIETIES

Note long list of choice varieties. We can fill your orders complete. New crop shipments begin July 15th, 1937.

*Caledonia	Alabaster white, long stem, free bloomer	19c	16c	13c
Canary	Light, golden yellow, flushed cerise	20c	17c	14c
Capt. F. S. Cant	Rich salmon pink, suffused yellow	20c	17c	14c
Chas. K. Douglas	Flaming scarlet, flushed velvety crimson	19c	16c	13c
*Columbia	Lively bright pink, fine cut flower variety	19c	16c	13c
Conrad F. Meyer	Clear pink, in clusters. Hardy anywhere	19c	16c	13c
Crusader	Crimson red, full, long bud, very double	19c	16c	13c
Cuba	Vivid orange scarlet, free bloomer	19c	16c	13c
Daily Mail Scented	Crimson, shaded maroon and vermillion	19c	16c	13c
Dainty Bess	Rose color, long pointed bud	21c	18c	15c
Dame Edith Helen	Pure glowing pink, on long strong stem	19c	16c	13c
Director Rubio	Large bud, very showy light red	19c	16c	13c
Dorothy page Roberts	Glistening coppery pink, suffused apricot	20c	17c	14c
Dotty	Yellow and copper, tinged bronze	20c	17c	14c
*Double Ophelia	Same as Ophelia, except very double	19c	16c	13c
Duchess of Wellington	Enormous tapering buds of golden yellow	20c	17c	14c

## Matured Plants For At Once Delivery

You will want to know how we can ship you matured plants, in good condition to plant as early as July. Through March, April, May and June our plants attain practically their full growth. About June 15th they stop blooming, and the wood matures. Before shipping we defoliate the plants, chill them in a cool house at a temperature of about 40 degrees; pack in cold, damp moss, wrap each bundle of ten separately, and pack shipment in box, or package, lined with paraffined paper, using the proper amount of Sphagnum moss. We guarantee arrival of plants in first class condition. These plants, planted in the summer and early fall will give a good crop of bloom, beginning about 45 days after planting and continuing until killing frost, and in warmer sections, throughout the winter.

Edel	Very large pure ivory white, long stiff stems	19c	16c	13c
Edith Nellie Perkins	Salmon pink, flushed orange; none better	19c	16c	13c
Editor McFarland	Solid glowing pink, Radiance type	20c	17c	14c
Edward Mawley	Almost black, unfading dark red	19c	16c	13c
*E. G. Hill	Dazzling scarlet, a cut flower red	19c	16c	13c
Eldorado	Golden buds; flushed with clear red	20c	17c	14c

## Bush Roses Continued

VARIETY	DESCRIPTION	PRICE EACH		
		No. 1	No. 1½	No. 2
Essence	Fiery velvety crimson	20c	17c	14c
Ethel Chaplin	Soft lemon yellow	20c	17c	14c
Etoile de France	Long pointed bud, dark velvety rose red	19c	16c	13c
Etoile de Hollande	Deep bright red, on long strong stem	19c	16c	13c
Evart Van Dyke	Rose pink, suffused salmon	20c	17c	14c
F. J. Grootendorst	Bright red fringed flowers, very hardy	19c	16c	13c
Florence Pemberton	Creamy white, suffused pink, vigorous grower	20c	17c	14c
*Francis Scott Key	Bright red, very large double, a fine rose	19c	16c	13c
Frau Karl Druski	Very large, pure white, extremely hardy	19c	16c	13c
General Jacqueminet	Scarlet crimson, fragrant, very hardy	19c	16c	13c
George Ahrends	Light pink, deliciously fragrant, very hardy	19c	16c	13c
*Golden Dawn	Large pointed buds of bright yellow	20c	17c	14c
Golden Ophelia	Golden yellow, good cut flower	19c	16c	13c
Gorgeous	Light yellow, copper and orange	19c	16c	13c
Golden Gleam	Pure bright buttercup yellow	20c	17c	14c
Gruss An Teplitz	Crimson, shaded velvet; extremely hardy	19c	16c	13c
Grenoble	Good deep red, rated one of best reds	20c	17c	14c

### GOOD PACKING

All plants are shipped dormant; defoliated, packed in Sphagnum moss, in steel strapped cardboard boxes. Strong, but light package. Read what one of our customers says about our packing:

Normal, Ill.

Gentlemen:

The roses came to hand yesterday. They came through in splendid condition, and were planted within a few hours after receipt. You have packed and handled them in a most excellant manner, and are to be congratulated on working out a method of handling at this time of the year so satisfactory. This method ought to develop a fine line of work, if it can be done at a profit, for roses are always in demand late in the season. Another year we may be able to use quite a number for retail sales.

Sincerely,

(Name on request)

Hadley	Flower very large, rich crimson, very double	19c	16c	13c
Harrison's Yellow	A bright yellow in clusters, extremely hardy	19c	16c	13c
Harry Kirk	Deep straw yellow of great size	20c	17c	14c
Helen Gould	Deep rose, a fine old variety	19c	16c	13c
Heinrich Munch	Soft pink (Pink Frau Karl Druski)	20c	17c	14c
Henry Nevard	Crimson scarlet, very hardy	19c	16c	13c
His Majesty	Deep pink to light red, very hardy	19c	16c	13c
*Hollywood	Deep pink, almost red. Superb cut flower	19c	16c	13c
Hoosier Beauty	Splendid dark red, delightfully fragrant	19c	16c	13c
Hugonis	Abundance of yellow flowers, hardy anywhere	19c	16c	13c

### DELAY WILL BE COSTLY

Texas' rose crop last year was about 10,000,000 bushes. This year's crop will be less than 4,000,000. California and Oregon also report short crop. Roses are sure to be much higher. Many choice varieties are sure to be sold out before season advances far. Send in your order now, with remittance of one-half the amount, and we will reserve roses for you.

*Imperial Potentate	Dark rose pink, on long strong stem	19c	16c	13c
Impress	Deep coral red, a peculiarly rare color	20c	17c	14c
Independence Day	Flaming yellow, shaded copper	19c	16c	13c
J. J. L. Mock	Large, two-toned pink, strong grower	19c	16c	13c
*Joanna Hill	Deep, creamy yellow, fine cut flower	19c	16c	13c
John Russell	Large black and crimson flowers	19c	16c	13c

## Bush Roses Continued

VARIETY	DESCRIPTION	No.	1	No.	1½	PRICE EACH	No 2
Julian Potin	Deep rich yellow, long stiff stems	20c	17c	14c			
Kaiserin Aug Viktoria	Pure white, profuse bloomer, standard white	19c	16c	13c			
*Killarney Double White	Fully double, pointed bud, pure white	19c	16c	13c			
Killarney Pink	A bright pink, fine form, good old variety	19c	16c	13c			
Konigan Luise	Large, snow white, lemon tint, fine rose	20c	17c	14c			
Lady Ashtown	Deep shining pink, toned coral	19c	16c	13c			
Lady Hillingdon	Apricot yellow, profuse bloomer anywhere	19c	16c	13c			
La Tosca	Shell pink, deeper at center	20c	17c	14c			
Leanard Barron	Extremely hardy, salmon pink	20c	17c	14c			
Lord Charlemont	Clear, deep crimson, lasting and fragrant	19c	16c	13c			
*Luxembourg	Yellow, toned pink and red, good everywhere	19c	16c	13c			

### ORDER IN MULTIPLES OF 10

Some dealers occasionally require less than 10 of one variety. When ordering less than 10, add 25% to this price list for broken lots.

Magna Charta	Very large, bright pink, extremely hardy	19c	16c	13c
Margaret McGredy	Orange scarlet that does not fade, very fine	19c	16c	13c
Mary Count. of Ilchester	Deep rose pink, really one of the finest pinks	19c	16c	13c
McGredy's Scarlet	A brilliant scarlet, orange base, good keeper	19c	16c	13c
Margaret Belle Houston	Royal red, very large, fully double	20c	17c	14c
Meteor	A fine dark red, profuse bloomer, sturdy plant	19c	16c	13c
Mev. G. A. VanRossem	Glowing apricot, overlaid yellow	19c	16c	13c
Miss C. E. VanRossem	Velvety red, sturdy grower	20c	17c	14c
Miss Wilmott	White, perfectly formed cream tint	20c	17c	14c
*Mme. Butterfly	Pink and gold, exquisite bud.	19c	16c	13c
Mme. Caroline Testout	Fine, large pink, blooms well everywhere	19c	16c	13c

SHIPMENT ANY TIME AFTER JULY 15TH. IF YOU WANT PLANTS LATER, ORDER NOW, GET YOUR CASH DISCOUNT, AND HAVE SHIPMENT MADE ANYTIME.

Mme. Jules Bouche	White, shaded primrose yellow	20c	17c	14c
Mrs. Charles Bell	Light pink, Radiance type, strong grower	19c	16c	13c
*Mrs. E. P. Thom	Splendid deep yellow, fine cut flower	20c	17c	14c
Mrs. Henry Bowles	Warm shade of pink, flushed salmon	19c	16c	13c
Mrs. Henry Morse	A bright rose, with clear vermilion veining	19c	16c	13c
*Mrs. L. B. Coddington	Deep pink, Columbia type	20c	17c	14c
*Mrs. Lovell Swisher	Salmon and gold, fine cut flower	19c	16c	13c
Mrs. Pierre S. Dupont	Pure yellow, narrow margin red	20c	17c	14c
Mrs. W. C. Miller	Clear rose, shaded light pink	20c	17c	14c
National Emblem	Dark crimson, overlaid velvety red	19c	16c	13c
*Ophelia	Creamy white, tinted pink and yellow	19c	16c	13c

### DELAY WILL BE COSTLY

We are urging our customers to place their orders right now, because we know there is a real shortage of rose plants, and we know that as the season advances, it is going to be next to impossible to get all varieties you want. Prices will be 50% higher later in the season. Protect yourself. Send order with remittance, and we will hold until wanted.

Padre	Coppery scarlet, bright yellow base	19c	16c	13c
Paul Neyson	Pure pink, very hardy, our largest rose	19c	16c	13c
Pax Labor	Bright golden yellow, copper tints	20c	17c	14c
Pink Druski	A large pink F.K.D., very hardy	19c	16c	13c
*Premier Supreme	Fine cut flower, fine dark pink	19c	16c	13c
Pres. Hoover	Cerise, pink, scarlet and yellow	19c	16c	13c
Pres. Jac. Smits	Brilliant red, long stems	20c	17c	14c

## Bush Roses Continued

VARIETY	DESCRIPTION	PRICE EACH			
		No. 1	No. 2	1½	No. 2
Radiance, Pink	Rated the best pink	19c	16c	13c	
Radiance, Red	Rated the best red	19c	16c	13c	
Radiance, Salmon	A salmon pink radiance	19c	16c	13c	
Radiance, Shell Pink	A shell pink Radiance	19c	16c	13c	
Red Columbia	A fine light red, Columbia type	19c	16c	13c	
Red Druski	A very hardy red F.K.D.	19c	16c	13c	
Roselandia	Deep golden yellow, long stems	20c	17c	14c	
Rose Marie	Clear rose pink, on long strong stem	19c	16c	13c	
Roslyn	Deep golden yellow, one of the best	20c	17c	14c	
*Sensation	Brilliant scarlet crimson, maroon markings	19c	16c	13c	
Souv. de Capt. Grenola	Primrose yellow, shaded green	20c	17c	14c	
Souv. de Claudius Pernet	Deep sunflower yellow	20c	17c	14c	
Souv. de Georges Pernet	Rose, pink and yellow, husky grower	19c	16c	13c	

### These Plants Need No Coddling

They are full of life, mature, have fine root system, and will give good results.

Souv. de H. A. Verschuren	Cadmium yellow, shaded orange	20c	17c	14c
Sunburst	Fine deep yellow, old standby	19c	16c	13c
*Sunkist	A deeper toned Joanna Hill	20c	17c	14c
Syracuse	Bright crimson, very tall grower	19c	16c	13c
*Talisman	Bright red, old gold and yellow	19c	16c	13c
*Templar	Bright red, long stem cut flower variety	19c	16c	13c
Ulrich Brunner	Large carmine red, extremely hardy	19c	16c	13c
Villa de Paris	Very large, pure deep yellow	20c	17c	14c
W. E. Nickerson	Orange cerise, very lovely	20c	17c	14c
Willomere	Yellow and pink, one of the best	19c	16c	13c
Wm. F. Dreer	Shell pink, tinted buff	19c	16c	13c

### Avoid Buying Cheap Roses

Some Texas dealers are offering "Two-Year Field Grown Roses" at cut prices. You will be disappointed in this sort of stock. Such plants are weak, poorly rooted, small, and will not satisfy you nor your customers.

## POLYANTHA (Baby Doll Roses)

These make excellent pot plants for Easter and Mother's Day. Get your order in early, get your maximum discount; be assured of the varieties you want at planting time in December and January. 50% deposit reserves your order.

Baby Tausendschon	Bright clear red, fine pot plant	19c	16c	13c
Cecile Brunner	Pink, toned yellow (the hardy northern type)	20c	17c	14c
Chatillon	Bright pink, shaded orange	19c	16c	13c
Crimson Baby	Bright red, very free flowering	19c	16c	13c
D. T. Poulsen	Bright blood red, in clusters	19c	16c	13c
Eblouissant	Clear, light red, fine pot plant	19c	16c	13c
Echo	Two-toned pink, large flowers	19c	16c	13c
Edith Cavelle	One of the best brilliant scarlets	19c	16c	13c
Ellen Poulsen	Dwarf grower, bright cherry pink	19c	16c	13c
Else Poulsen	Bright rose, large bush for intermediate work	19c	16c	13c
George Elger	The best yellow Polyantha	20c	17c	14c
Gloria Mundi	Orange scarlet, makes dazzling show	19c	16c	13c
Golden salmon	A salmon pink, shaded orange	19c	16c	13c
Gruss an Aachen	Bright red and yellow, upright	20c	17c	14c

Plants Will Please Most Critical

VARIETY	DESCRIPTION	PRICE EACH			
		No. 1	No. 1½	No. 2	
Ideal	Dark red, holds color well	19c	16c	13c	
Jessie	The true red Baby Rambler	19c	16c	13c	
Katherine Zeimet	The best white Polyantha	19c	16c	13c	
Kirston Poulsen	Bright scarlet, fine border rose	19c	16c	13c	
La Fayette	Cherry red, frilled, lovely pot plant	19c	16c	13c	
Marie Pavic	Dainty pink and white, Cecile Brunner Type	19c	16c	13c	
Orleans	Light red, white center, fine for pots	19c	16c	13c	
Tip-Top	Tyrian rose and buff yellow	20c	17c	14c	
Triumph de Orleans	Cherry red, the outstanding pot plant	19c	16c	13c	

We urge you to place your order immediately for your Season's requirements. There will not be enough roses to anywhere near meet the demand. The choicer varieties will sell out early. Avoid disappointment, loss of sales and profits by sending in your order now; taking advantage of Special Discount offer. 50% of amount of order must be remitted, and order will be reserved until ordered out. Shipping new crop begins July 15th.

## CLIMBING ROSES

C1. American Beauty	Rose pink, profuse bloomer	19c	16c	13c
C1. Golden Ophelia	Pink and gold, monthly bloomer	19c	16c	13c
C1. Gruss an Teplitz	Dazzling red, monthly bloomer	19c	16c	13c
C1. Hoosier Beauty	Dark red, vigorous grower, monthly bloomer	19c	16c	13c
C1. Pink Radiance	Climbing sport of Pink Radiance	19c	16c	13c
C1. Pres. Hoover	Climbing sport of Pres. Hoover	20c	17c	14c
C1. Red Radiance	Climbing sport of Red Radiance	19c	16c	13c
C1. Talisman	Climbing sport of popular Talisman	19c	16c	13c
Dr. Van Fleet	Cameo pink, very hardy, dependable	19c	16c	13c
Mermaid	Single buttercup yellow, lovely	20c	17c	14c
Marechal Neil	Primrose yellow, a fine old variety	20c	17c	14c
Mary Wallace	Bright pink, tinted gold, hardy	19c	16c	13c
Mme. Gregorie Staechlin	Bright pink, frilled, hardy	19c	16c	13c
Pauls Scarlet	Fiery red, the very best red, hardy	19c	16c	13c
Silver Moon	Large, pure white, yellow stamens	19c	16c	13c

## Florist's Seed

Our Florist's seed are bought direct from Specialists in California who grow practically all the flower seed used by commercial florists all over the United States. They are no better than you can buy from any other reputable house in the North or East, but they are identical in every respect, and you can save money buying our seed. We list only tried and dependable varieties that will produce a good commercial crop.

### Snapdragon

AFTERGLOW. Popular, deep golden orange.  
 BERTHA BAUER. Orchid-Lavender, early.  
 CEYLON COURT. Standard early yellow.  
 CHEVIOT MAID SUPREME. Deep rose pink.  
 LUCKY STRIKE. Shatterproof, pure white.  
 SUNTAN. Early flowering rosy-tan.  
 CELESTIAL. Heavy spiked rich yellow.

½ Trade Packet, about 1500 seed, 25c  
 1 Trade Packet, about 3000 seed, 45c

### Calendula

BALL'S GOLD. Deep golden yellow.  
 BALL'S LEMON QUEEN. Clear yellow.  
 FLORIST'S MIXED. Asst. colors.  
 ½ Trade Packet, about 300 seed, 15c  
 1 Trade Packet, about 600 seed, 25c

### Delphinium

BELLADONNA IMPROVED. Florists light blue.  
 BLACKMORE & LANGDON HYBRIDS. Varied.  
 ½ Trade Packet, about 250 seed, 15c  
 1 Trade Packet, about 500 seed, 25c

# Two Year Field Grown Rose Bushes

*New Crop Now Ready*

BUDDED LOW ON MULTIFLORA JAPONICA --- SHORT YOKES.

NOTE: These fine young plants are healthy and thrifty, with a splendid root system. Have two to four canes, plump and green to tip. No damage of any kind. We defoliate; ship in refrigerated moss, each package of ten wrapped separately, in paper lined cases, strapped with steel tape. Arrival in good condition guaranteed.

## PLANTS WILL PLEASE

THESE plants are suitable for immediate re-sale to your customers and will please the most critical buyer. Shipping starts July 15th, 1937. Allow about five days for preparation and shipping plants.

THESE plants will start into growth immediately after planting; will begin blooming in 60 days, and produce an abundance of flowers throughout the summer and fall.

OUR large growing fields, containing over 350,000 fine plants, of nearly 300 varieties offers you an opportunity to get just the variety you want, in any quantity, to fill your immediate or future needs.

## ROSE INFORMATION

We try to keep our customers posted as to existing conditions in the rose industry. Last year we told you there was a large crop, and an ample supply of all standard varieties. Owing to short crop this year, some dealers will quote low prices, but will send out old, cut back stock. This stock is worthless; it is woody, brittle, with lots of dead wood. We do not offer this sort of stock to the trade. Investigate your sources before buying.